

Markets & Resources

Located at the industrial and geographic heart of the nation, Illinois companies are able to ship and receive finished goods, semi-finished products or resources without high transport fees and expenses or costly delays. One-fifth of the Gross National Product is produced in the Midwest and nearly half of all the goods and services created in the U.S. are produced within one day's drive of the state line. In short, Illinois is a convenient and cost-effective location for growing companies.

Illinois has the resources needed to help manufacturers achieve their goals. In 2009, over 19,000 manufacturing establishments operated in the state, generating a gross output of \$97.8 billion and 11.4 percent of the gross state product. Major industries concentrated in Illinois include chemicals, primary metals, industrial and farm equipment, electric equipment and appliances, electronic components, food processing, and printing. Illinois is a leader among the states in the production of construction machinery, cookies, candy, service industry machines and environmental controls. The state is also a leader in the production of farm machinery, cereals, plastic products and machine tool products. For manufacturers, it's important to know that Illinois companies can supply almost any sub-assembly component or finished product.

According to the Annual Survey of Manufactures, Illinois companies purchased \$118 billion in materials in 2009 – nearly 5 percent of such purchases nationwide. The five Great Lakes region states as a whole accounted for over 20 percent of the purchases nationwide.

The survey ranks Illinois as number four among the states -- second among the Great Lakes states -- in terms of value of manufacturing shipments.

Illinois is also a retailer's dream. According to the most recent Economic Census approximately 7.1 percent of all U.S. retail sales are made in the Great Lakes. Illinois ranks 4th among the states in percent of national retail sales (4.1 percent). The Chicago area, where 3.3 percent of all U.S. retail sales are made, is

ranked third among metropolitan statistical areas in this category and has sales larger than 43 states.

Illinois personal income grew by 2.47 percent from 2009 to 2010, surpassing \$553 billion, representing 4.4 percent of the U.S. total. Illinois' 2010 Per capita income of \$43,159 exceeded the U.S. per capita income of \$40,584.

ILLINOIS GROSS STATE PRODUCT: 2010

Real Gross State Product	100.0%
Manufacturing	12.9%
Real Estate and Rental and Leasing	12.8%
Finance and Insurance	10.6%
Government	9.9%
Professional and Technical Services	8.7%
Health Care and Social Assistance	7.3%
Wholesale Trade	6.5%
Retail Trade	5.3%
Information	3.6%
Transportation and Warehousing, excluding Postal Services	3.4%
Construction	3.1%
Administrative and Waste Services	3.0%
Accommodation and Food Services	2.5%
Other Services, except government	2.5%
Management of Companies and Enterprises	2.4%
Utilities	1.8%
Educational Services	1.3%
Agriculture, Forestry, Fishing, and Hunting	0.9%
Arts, Entertainment, and Recreation	0.8%
Mining	0.2%

Source: Bureau of Economic Analysis

Updated August 2011



Illinois Department of Commerce & Economic Opportunity

Contact: Brian Selinger, Deputy Director, Office of Policy Development, Planning & Research, 217.557.0513, Brian.Selinger@illinois.gov